

# Trinity Warranty Dealer Program

## We are Different by Design

Our Dealer Program was specifically designed for you to help protect your residential and commercial customers by providing complete 5-year or 10-year coverage on their HVAC/R/Plumbing equipment.

An Extended Service Agreement (ESA) provides PARTS and LABOR coverage for:

- Residential Equipment
  - New Equipment—coverage up to 5 or 10 years after installation
    - Equipment is considered new up to 1 year after installation and is eligible for coverage during that time.
- Commercial Equipment
  - New Equipment—coverage up to 5 years after installation
    - Equipment is considered new up to 6 months after installation and is eligible for coverage during that time.

An ESA makes the “perfect marketing tool”:

- Generate additional income from sales to new & existing customers
- Lock in your customers for future services & maintenance agreements
- Robust claims reimbursement guidelines assure your expenses are covered

## There are many benefits to offering ESAs:

- Easy online administration
- Your choice of \$75, \$100 & \$125/hour labor rates, including a 1 hour trip/diagnostic charge
- Process Allowance on all parts - In or Out of Warranty—\$35 for Residential, Tiered for Commercial
- ESAs are backed by multiple “A” rated insurance companies to protect our customers
- No pre-approval requirement for claims and no deductible

## Enrolling is as easy as 1-2-3

1. Complete the enrollment application
2. Send the enrollment application along with your general liability insurance documents, Workers’ Compensation certificates and a completed W-9 form
3. We’ll send you a welcome letter with your customer number so you may start ordering!

## WE COVER ALL BRANDS AND SIZES OF EQUIPMENT:

**HVAC:** Condensers, Furnaces, Air Handlers, Package Units, Chillers, Compressors, Mini-Splits, Solar-Assisted AC

**Refrigeration:** Evaporators, Remote/Condensers, Compressors, Ice Machines, Rack Systems, Reach-Ins, Walk-Ins

**Misc:** Motors, Generators, Ventilation, Boilers, Water Heaters, Humidifiers, Pool Heaters, LED Lighting, Fireplaces

*Trinity Warranty is a publicly-owned company, working with multiple “A”-rated insurance companies to protect our customers.*

For more information, contact us at 877-302-5072 or at [www.trinitywarranty.com](http://www.trinitywarranty.com).

