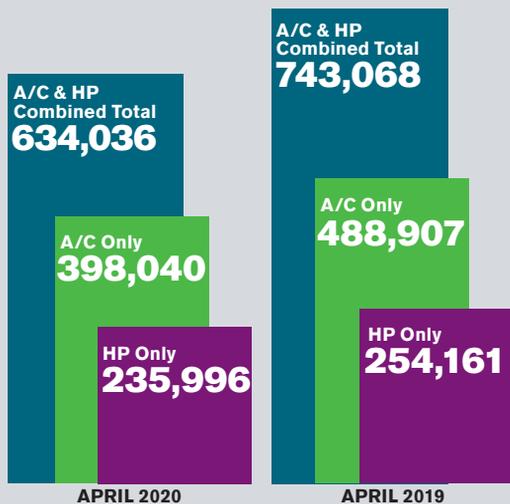


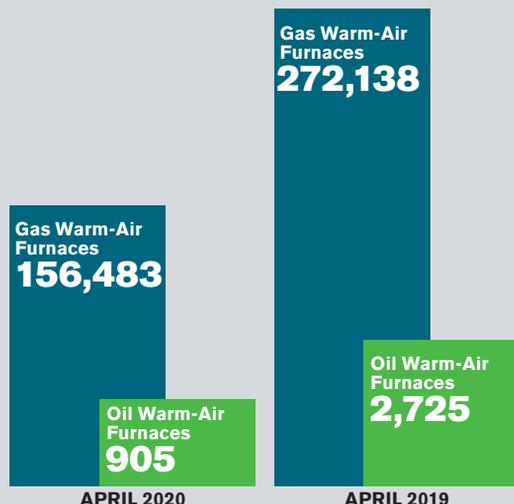
CENTRAL A/C AND AIR-SOURCE HEAT PUMPS

U.S. shipments of central air conditioners and air-source heat pumps decreased 14.7 percent in April 2020, to 634,036, down from 743,068 units shipped in April 2019. Air conditioner shipments decreased 18.6 percent, to 398,040 units, down from 488,907 units shipped in April 2019. Air-source heat pumps decreased 7.1 percent, to 235,996 units, down from 254,161 units shipped in April 2019.



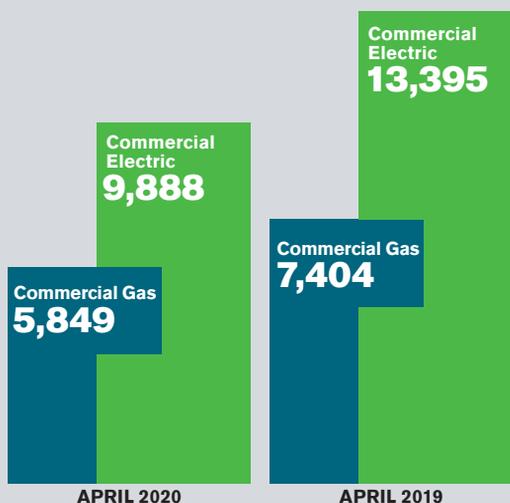
SHIPMENTS STATUS OF WARM-AIR FURNACES

U.S. shipments of gas warm-air furnaces decreased 42.5 percent in April 2020, to 156,483 units, down from 272,138 units shipped in April 2019. Oil warm-air furnace shipments decreased 66.8 percent, to 905 units, down from 2,725 units shipped in April 2019.



COMMERCIAL STORAGE WATER HEATERS

U.S. shipments of commercial gas storage water heater shipments decreased 21 percent in April 2020, to 5,849 units, down from 7,404 units shipped in April 2019. Commercial electric storage water heater shipments decreased 26.2 percent, to 9,888 units, down from 13,395 units shipped in April 2019.



RESIDENTIAL STORAGE WATER HEATERS

U.S. shipments of residential gas storage water heaters decreased 15.1 percent in April 2020, to 311,683 units, down from 367,028 units shipped in April 2019. Residential electric storage water heater shipments decreased 5.7 percent, to 322,258 units, down from 341,834 units shipped in April 2019.

