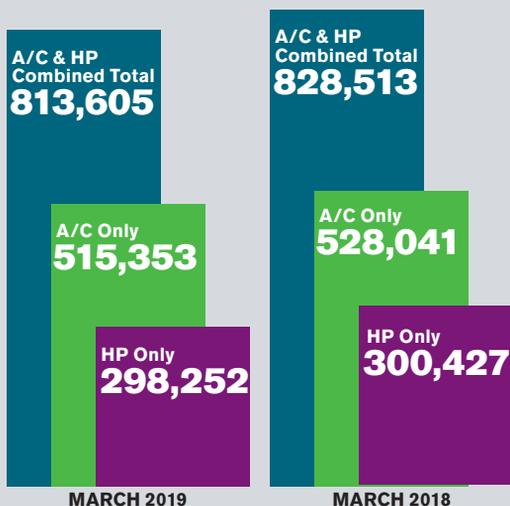


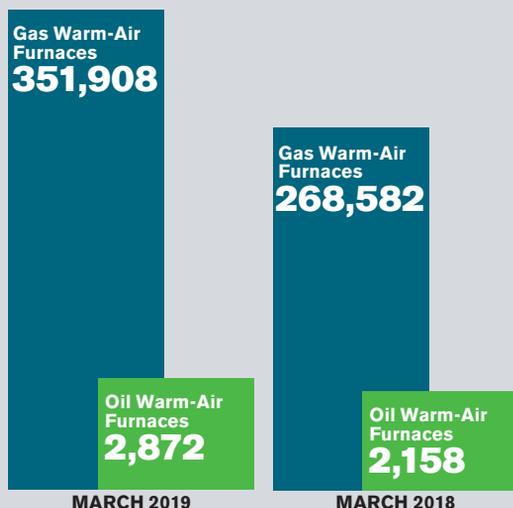
CENTRAL A/C AND AIR-SOURCE HEAT PUMPS

U.S. shipments of central air conditioners and air-source heat pumps decreased 1.8 percent in March 2019, to 813,605 units, down from 828,513 units shipped in March 2018. Air conditioner shipments decreased 2.4 percent, to 515,353 units, down from 528,041 units shipped in March 2018. Air-source heat pumps decreased 0.7 percent, to 298,252 units, down from 300,472 units shipped in March 2018.



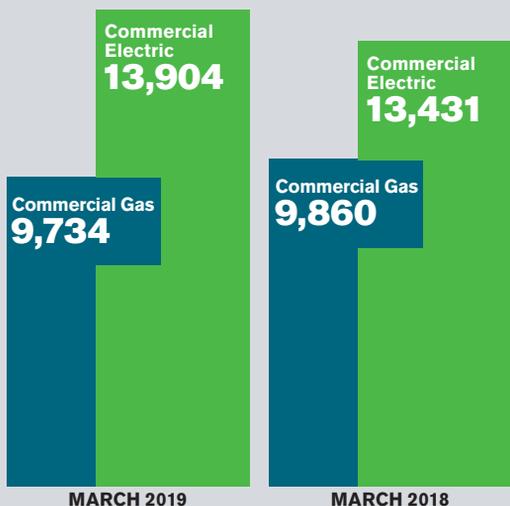
WARM-AIR FURNACES

U.S. shipments of gas warm-air furnaces increased 31 percent in March 2019, to 351,908 units, up from 268,582 units shipped in March 2018. Oil warm-air furnace shipments increased 33.1 percent, to 2,872 units, up from 2,158 units shipped in March 2018.



COMMERCIAL STORAGE WATER HEATERS

U.S. shipments of commercial gas storage water heater shipments decreased 1.3 percent in March 2019, to 9,734 units, down from 9,860 units shipped in March 2018. Commercial electric storage water heater shipments increased 3.5 percent, to 13,904 units, up from 13,431 units shipped in March 2018.



RESIDENTIAL STORAGE WATER HEATERS

U.S. shipments of residential gas storage water heaters decreased 6.6 percent in March 2019, to 387,118 units, down from 414,458 units shipped in March 2018. Residential electric storage water heater shipments decreased 8.1 percent, to 358,666 units, down from 390,281 units shipped in March 2018.

