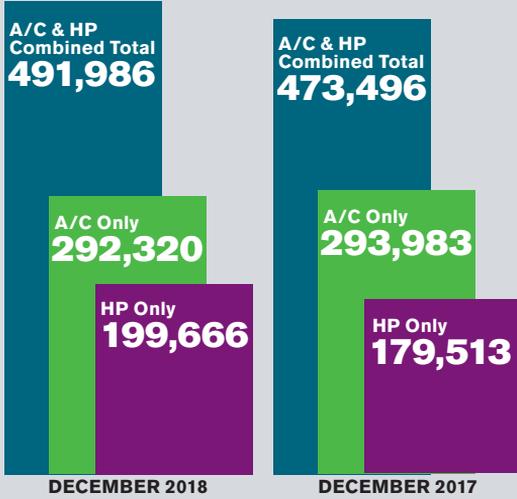


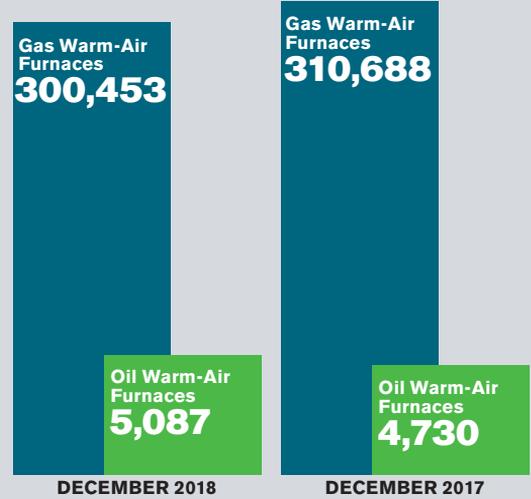
CENTRAL A/C AND AIR-SOURCE HEAT PUMPS

Central air conditioner and air-source heat pump shipments increased 3.9 percent in December 2018, to 491,986 units, up from 473,496 units shipped in December 2017. Air conditioner shipments decreased 0.6 percent, to 292,320 units, down from 293,983 units shipped in December 2017. Air-source heat pump shipments increased 11.2 percent, to 199,666 units, up from 179,513 units shipped in December 2017.



WARM-AIR FURNACES

Gas warm-air furnace shipments decreased 3.3 percent in December 2018, to 300,453 units, down from 310,688 units shipped in December 2017. Oil warm-air furnace shipments increased 7.5 percent, to 5,087 units in December 2018, up from 4,730 units shipped in December 2017.



COMMERCIAL STORAGE WATER HEATERS

Commercial gas storage water heater shipments decreased 4.4 percent in December 2018, to 8,179 units, down from 8,556 units shipped in December 2017. Commercial electric storage water heater shipments decreased 0.4 percent, to 13,359 units, down from 13,416 units shipped in December 2017.



RESIDENTIAL STORAGE WATER HEATERS

Residential gas storage water heater shipments increased 6.1 percent in December 2018, to 411,429 units, up from 387,947 units shipped in December 2017. Residential electric storage water heater shipments increased 4.3 percent, to 369,588 units, up from 354,409 units shipped in December 2017.

