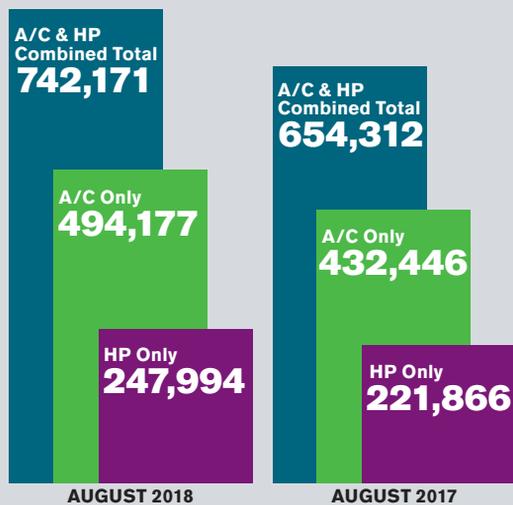


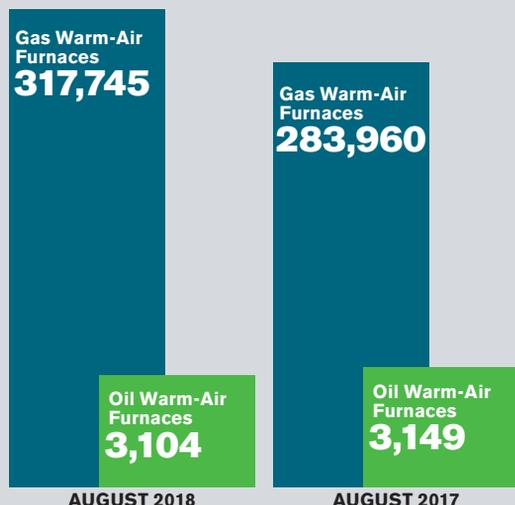
CENTRAL A/C AND AIR-SOURCE HEAT PUMPS

U.S. shipments of central air conditioners and air-source heat pumps totaled 742,171 units in August 2018, up 13.4 percent from 654,312 units shipped in August 2017. Air conditioners increased 14.3 percent, to 494,177 units, up from 432,446 units shipped in August 2017. Air-source heat pumps increased 11.8 percent, to 247,994 units, up from 221,866 units shipped in August 2017.



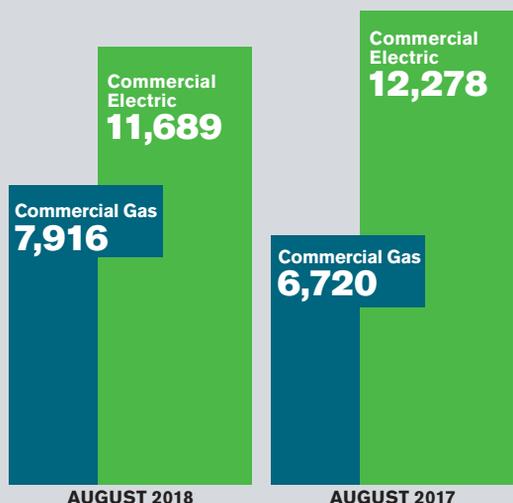
GAS & OIL WARM-AIR FURNACES

U.S. shipments of gas warm-air furnaces for August 2018 increased 11.9 percent, to 317,745 units, up from 283,960 units shipped in August 2017. Oil warm-air furnace shipments decreased 1.4 percent, to 3,104 units, down from 3,149 units shipped in August 2017.



COMMERCIAL STORAGE WATER HEATERS

U.S. shipments of commercial gas storage water heater shipments increased 17.8 percent in August 2018, to 7,916 units, up from 6,720 units shipped in August 2017. Commercial electric storage water heater shipments decreased 4.8 percent, to 11,689 units, down from 12,278 units shipped in August 2017.



RESIDENTIAL STORAGE WATER HEATERS

U.S. shipments of residential gas storage water heaters for August 2018 decreased 9.8 percent, to 341,907 units, down from 379,212 units shipped in August 2017. Residential electric storage water heater shipments decreased 6.6 percent, to 344,747 units, down from 368,948 units shipped in August 2017.

