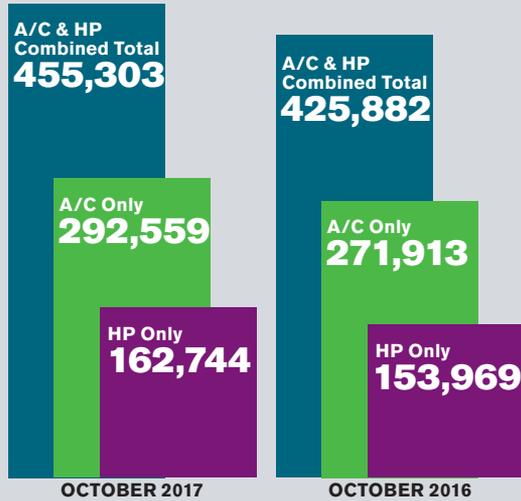


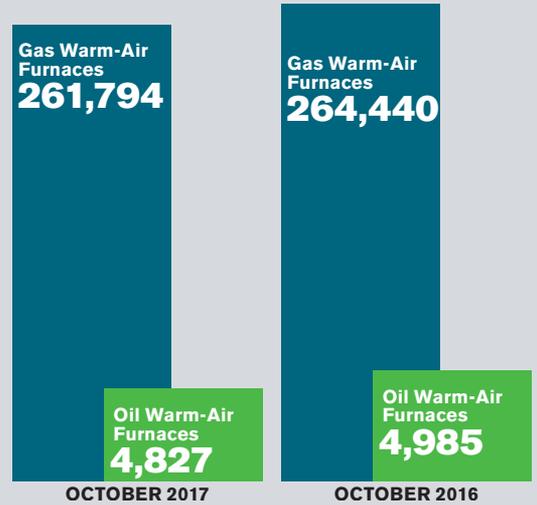
CENTRAL A/C AND AIR-SOURCE HEAT PUMPS

U.S. shipments of central air conditioners and air-source heat pumps totaled 455,303 units in October 2017, up 6.9 percent from 425,882 units shipped in October 2016. U.S. shipments of air conditioners increased 7.6 percent, to 292,559 units, up from 271,913 units shipped in October 2016. U.S. shipments of air-source heat pumps increased 5.7 percent, to 162,744 units, up from 153,969 units shipped in October 2016.



GAS AND OIL WARM-AIR FURNACES

U.S. shipments of gas warm-air furnaces for October 2017 decreased 1 percent to 261,794 units, down from 264,440 units shipped in October 2016. Oil warm-air furnace shipments decreased 3.2 percent to 4,827 units in October 2017, down from 4,985 units shipped in October 2016.



COMMERCIAL STORAGE WATER HEATERS

Commercial gas storage water heater shipments increased 13.1 percent in October 2017 to 7,174 units, up from 6,343 units shipped in October 2016. Commercial electric storage water heater shipments increased 102.1 percent in October 2017 to 16,365 units, up from 8,096 units shipped in October 2016.



RESIDENTIAL STORAGE WATER HEATERS

U.S. shipments of residential gas storage water heaters for October 2017 increased 12.2 percent to 334,854 units, up from 298,405 units shipped in October 2016. Residential electric storage water heater shipments increased 15.9 percent in October 2017 to 334,901 units, up from 289,068 units shipped in October 2016.

