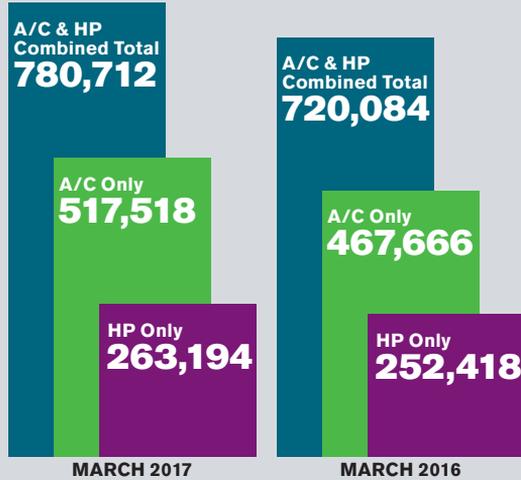


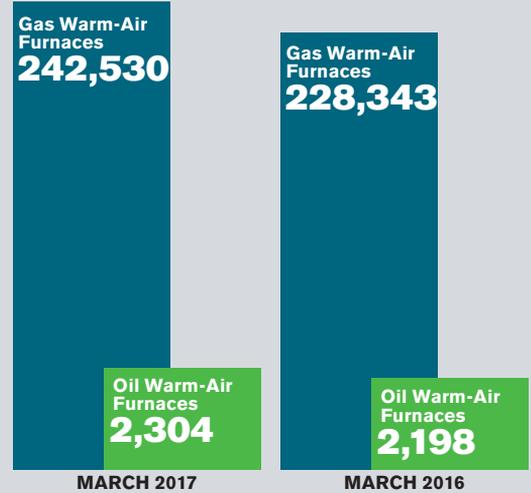
## CENTRAL A/C AND AIR-SOURCE HEAT PUMPS

U.S. shipments of central air conditioners and air-source heat pumps totaled 780,712 units in March 2017, up 8.4 percent from 720,084 units shipped in March 2016. U.S. shipments of air conditioners increased 10.7 percent to 517,518 units, up from 467,666 units shipped in March 2016. U.S. shipments of air-source heat pumps increased 4.3 percent to 263,194 units, up from 252,418 units shipped in March 2016.



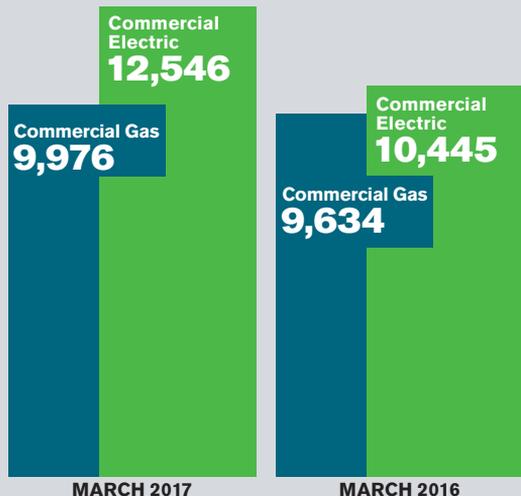
## SHIPMENTS STATUS OF WARM-AIR FURNACES

U.S. shipments of gas warm air furnaces for March 2017 increased 6.2 percent to 242,530 units, up from 228,343 units shipped in March 2016. Oil warm air furnace shipments increased 4.8 percent to 2,304 units in March 2017, up from 2,198 units shipped in March 2016.



## COMMERCIAL STORAGE WATER HEATERS

Commercial gas storage water heater shipments increased 3.5 percent in March 2017 to 9,976 units, up from 9,634 units shipped in March 2016. Commercial electric storage water heater shipments increased 20.1 percent in March 2017 to 12,546 units, up from 10,445 units shipped in March 2016.



## RESIDENTIAL STORAGE WATER HEATERS

U.S. shipments of residential gas storage water heaters for March 2017 increased 12.5 percent to 423,787 units, up from 376,766 units shipped in March 2016. Residential electric storage water heater shipments increased 17.2 percent in March 2017 to 401,754 units, up from 342,669 units shipped in March 2016.

