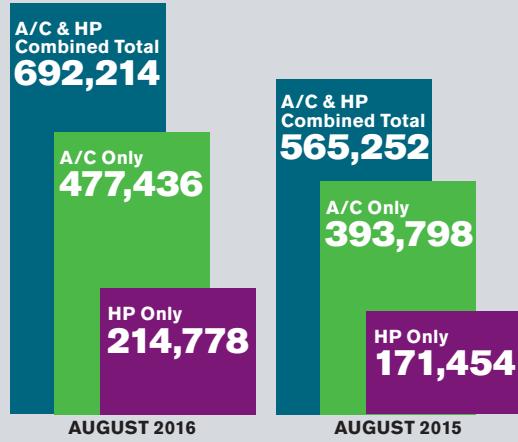


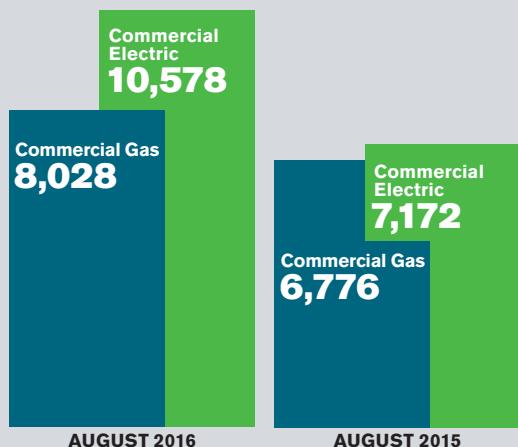
CENTRAL A/C AND AIR-SOURCE HEAT PUMPS

U.S. shipments of central air conditioners and air-source heat pumps totaled 692,214 units in August 2016, up 22.5 percent from 565,252 units shipped in August 2015. U.S. shipments of air conditioners increased 21.2 percent to 477,436 units, up from 393,798 units shipped in August 2015. U.S. shipments of air-source heat pumps increased 25.3 percent to 214,778 units, up from 171,454 units shipped in August 2015.



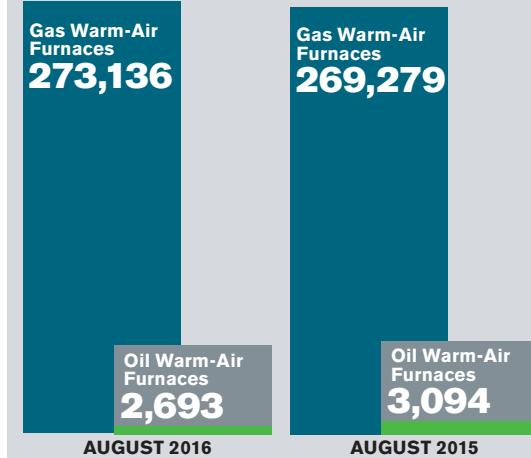
COMMERCIAL STORAGE WATER HEATERS

Commercial gas storage water heater shipments increased 18.5 percent in August 2016 to 8,028 units, up from 6,776 units shipped in August 2015. Commercial electric storage water heater shipments increased 47.5 percent in August 2016 to 10,578 units, up from 7,172 units shipped in August 2015.



SHIPMENTS STATUS OF WARM-AIR FURNACES

U.S. shipments of gas warm air furnaces for August 2016 increased 1.4 percent to 273,136 units, up from 269,279 units shipped in August 2015. Oil warm air furnace shipments decreased 13.0 percent to 2,693 units in August 2016, down from 3,094 units shipped in August 2015.



RESIDENTIAL STORAGE WATER HEATERS

U.S. shipments of residential gas storage water heaters for August 2016 increased 9.6 percent to 352,315 units, up from 321,594 units shipped in August 2015. Residential electric storage water heater shipments increased 24.3 percent in August 2016 to 355,106 units, up from 285,717 units.

