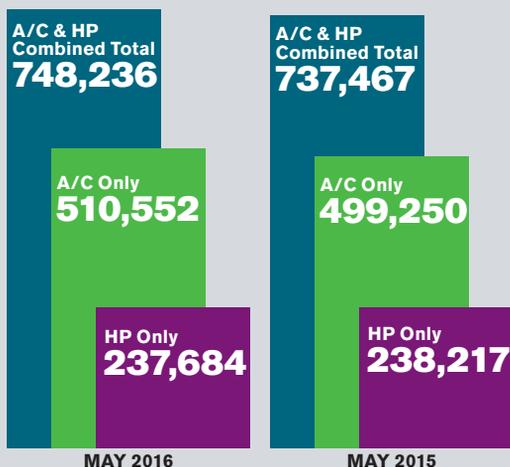


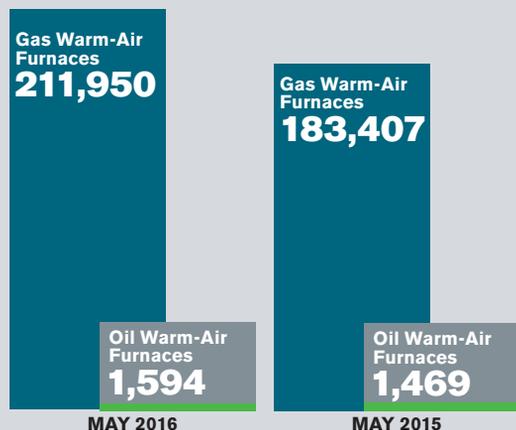
CENTRAL A/C AND AIR-SOURCE HEAT PUMPS

U.S. shipments of central air conditioners and air-source heat pumps totaled 748,236 units in May 2016, up 1.5 percent from 737,467 units shipped in May 2015. U.S. shipments of air conditioners increased 2.3 percent to 510,552 units, up from 499,250 units shipped in May 2015. U.S. shipments of air-source heat pumps decreased 0.2 percent to 237,684 units, down from 238,217 units shipped in May 2015.



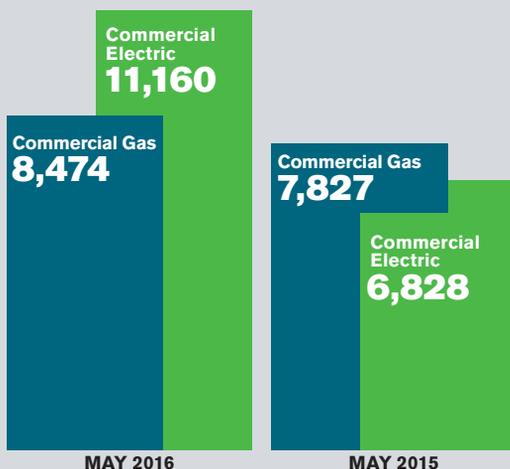
SHIPMENTS STATUS OF WARM-AIR FURNACES

U.S. shipments of gas warm-air furnaces for May 2016 increased 15.6 percent to 211,950 units, up from 183,407 units shipped in May 2015. Oil warm-air furnace shipments increased 8.5 percent to 1,594 units in May 2016, up from 1,469 units shipped in May 2015.



COMMERCIAL STORAGE WATER HEATERS

Commercial gas storage water heater shipments increased 8.3 percent in May 2016 to 8,474 units, up from 7,827 units shipped in May 2015. Commercial electric storage water heater shipments increased 63.4 percent in May 2016 to 11,160 units, up from 6,828 units shipped in May 2015.



RESIDENTIAL STORAGE WATER HEATERS

U.S. shipments of residential gas storage water heaters for May 2016 decreased 13.6 percent to 340,984 units, down from 394,780 units shipped in May 2015. Residential electric storage water heater shipments decreased 5.5 percent in May 2016 to 326,703 units, down from 345,819 units shipped in May 2015.

