

Survey Says

RESULTS FROM ONLINE POLL AT ACHRNEWS.COM

Do your customers generally prefer to purchase HVAC equipment manufactured in America, even if it costs more than equipment manufactured overseas?

TOP SURVEY RESPONSE:

**YES, MY CUSTOMERS GENERALLY WANT AMERICAN-MADE,
EVEN WHEN IT COSTS MORE.**

52%

Sort of – my customers generally want American-made, but only when it costs about the same.

No, my customers don't generally consider whether their HVAC equipment is made in America.

24%

24%

SOURCE: Results from poll conducted online at www.achrnews.com during the month of June 2016 with 208 responses.