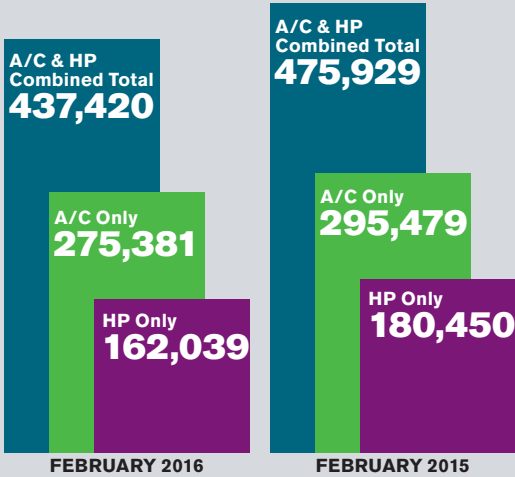


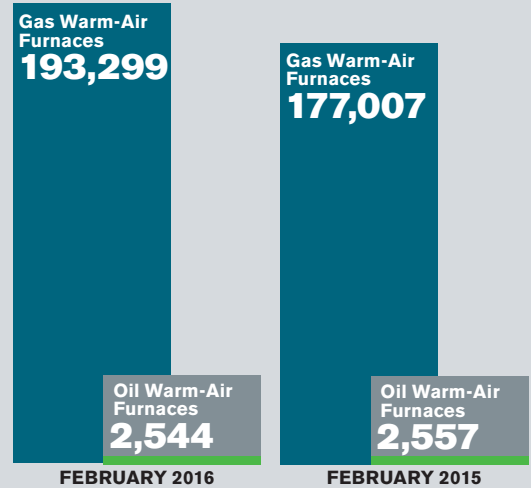
CENTRAL A/C AND AIR-SOURCE HEAT PUMPS

U.S. shipments of central air conditioners and air-source heat pumps totaled 437,420 units in February 2016, down 8.1 percent from 475,929 units shipped in February 2015. U.S. shipments of air conditioners decreased 6.8 percent to 275,381 units, down from 295,479 units shipped in February 2015. U.S. shipments of air-source heat pumps decreased 10.2 percent to 162,039 units, down from 180,450 units shipped in February 2015.



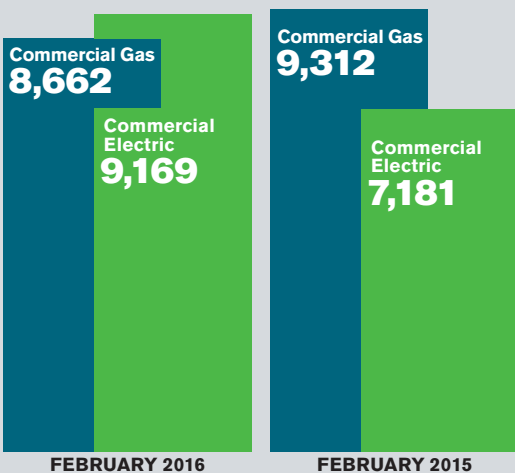
SHIPMENTS STATUS OF WARM-AIR FURNACES

U.S. shipments of gas warm-air furnaces for February 2016 increased 9.2 percent to 193,299 units, up from 177,007 units shipped in February 2015. Oil warm-air furnace shipments decreased 0.5 percent to 2,544 units in February 2016, down from 2,557 units shipped in February 2015.



COMMERCIAL STORAGE WATER HEATERS

Commercial gas storage water heater shipments decreased 7.0 percent in February 2016 to 8,662 units, down from 9,312 units shipped in February 2015. Commercial electric storage water heater shipments increased 27.7 percent in February 2016 to 9,169 units, up from 7,181 units shipped in February 2015.



RESIDENTIAL STORAGE WATER HEATERS

U.S. shipments of residential gas storage water heaters for February 2016 decreased 8.5 percent to 353,287 units, down from 385,946 units shipped in February 2015. Residential electric storage water heater shipments decreased 19.5 percent in February 2016 to 334,638 units, down from 415,585 units shipped in February 2015.

