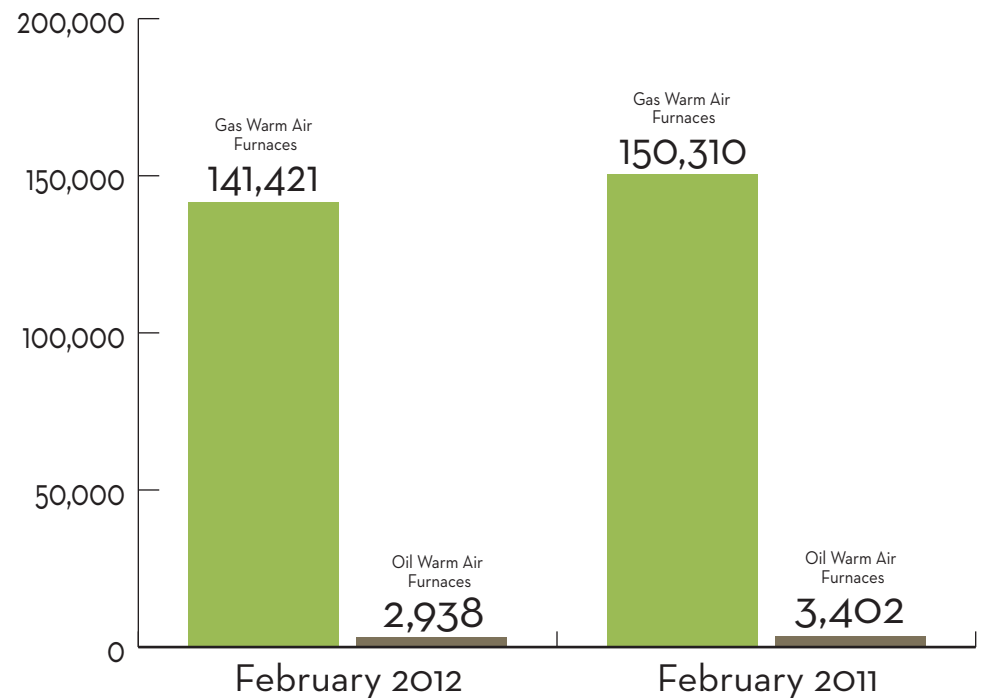
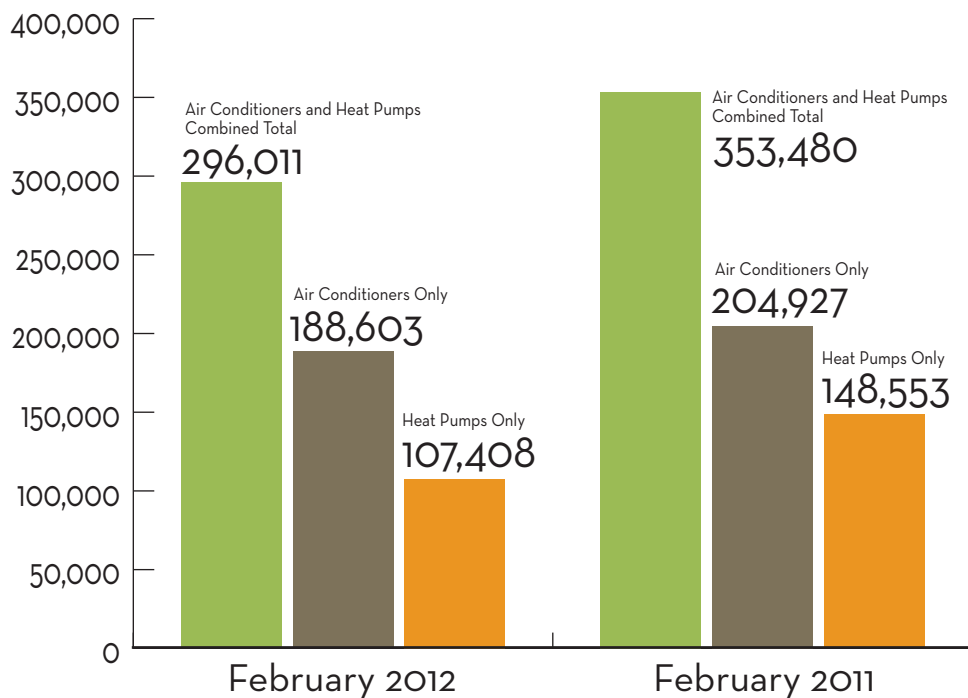


February Water Heater Shipments Up, Other Shipments Down

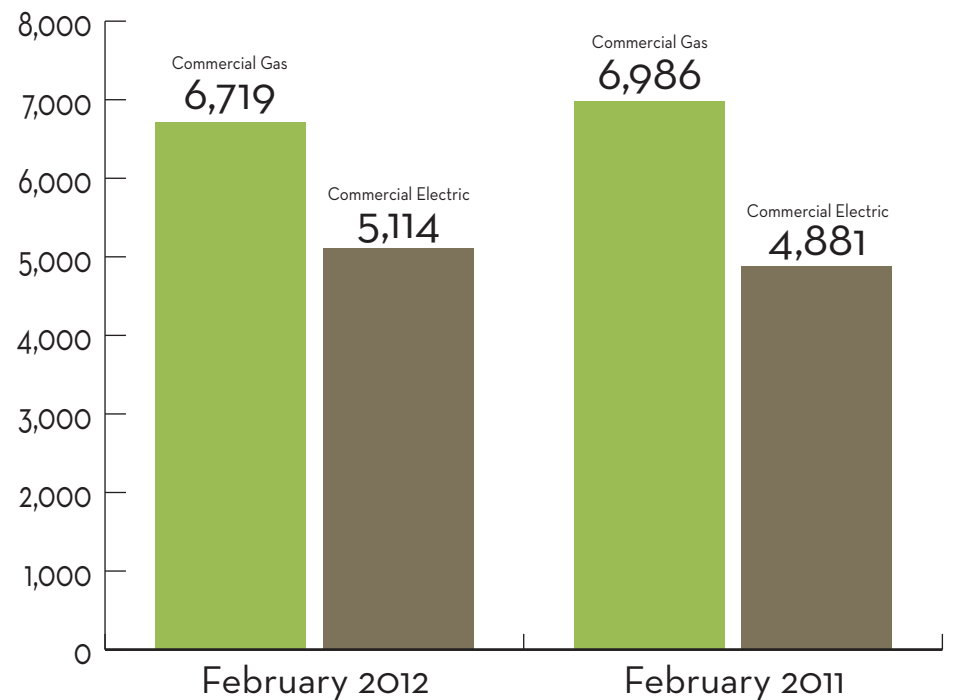
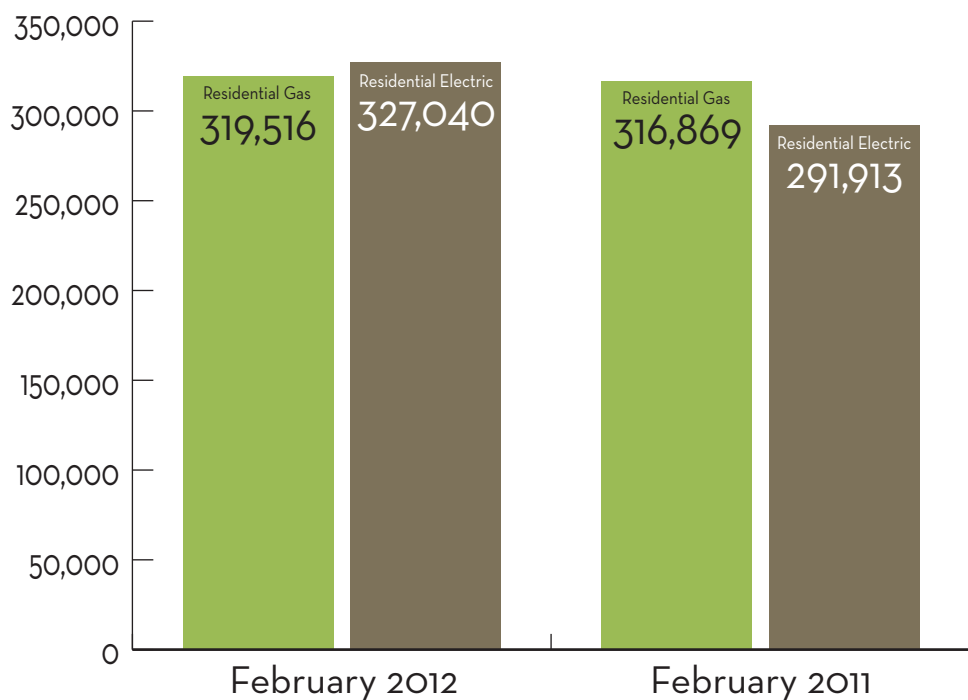


Central A/C and Air-Source Heat Pumps

U.S. shipments of central air conditioners and air-source heat pumps totaled 296,011 units in February 2012, down 16.3 percent from 353,480 units shipped in February 2011. U.S. shipments of air conditioners decreased 8 percent, to 188,603 units, down from 204,927 units shipped in February 2011. U.S. shipments of air-source heat pumps decreased 27.7 percent, to 107,408 units, down from 148,553 units shipped in February 2011.

Warm Air Furnaces

U.S. shipments of gas warm air furnaces for February 2012 decreased 5.9 percent, to 141,421 units, down from 150,310 units shipped in February 2011. Oil warm air furnace shipments decreased 13.6 percent, to 2,938 units in February 2012, down from 3,402 units shipped in February 2011.



Residential Storage Water Heaters

U.S. shipments of residential gas storage water heaters for February 2012 increased 0.8 percent, to 319,516 units, up from 316,869 units shipped in February 2011. Residential electric storage water heater shipments increased 12 percent in February 2012, to 327,040 units, up from 291,913 units shipped in February 2011.

Commercial Storage Water Heaters

Commercial gas storage water heater shipments decreased 3.8 percent in February 2012, to 6,719 units, down from 6,986 units shipped in February 2011. Commercial electric storage water heater shipments increased 4.8 percent in February 2012, to 5,114 units, up from 4,881 units shipped in February 2011.