

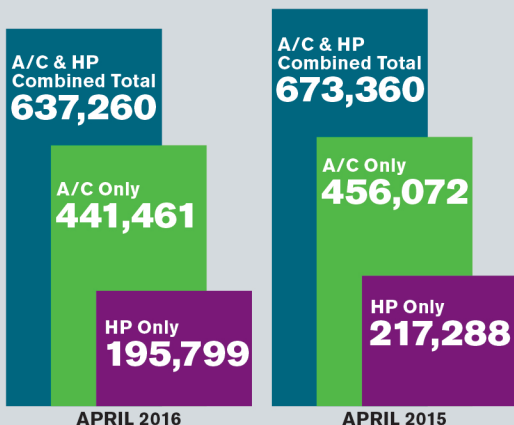
FACTS & FIGURES

Commercial Electric WH Shipments Soar

YEAR-TO-DATE: Year-to-date U.S. shipments of residential gas storage water heaters decreased 11.9 percent, residential electric storage water heater shipments decreased 18.6 percent, commercial gas storage water heaters decreased 8.3 percent, commercial electric storage water heaters increased 40.3 percent, gas warm-air furnaces increased 2.8 percent, oil warm air furnaces decreased 10.0 percent, central air conditioners decreased 2.4 percent, and heat pumps decreased 6.1 percent.

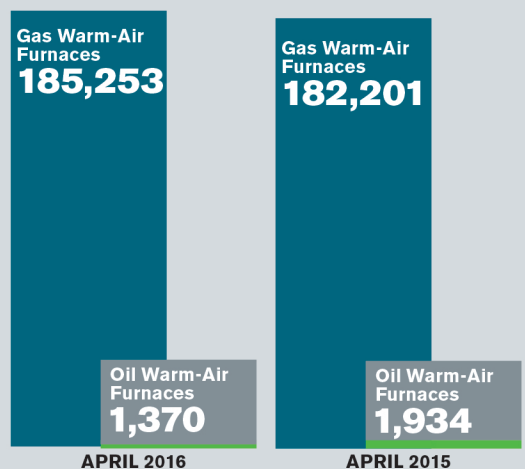
CENTRAL A/C AND AIR-SOURCE HEAT PUMPS

U.S. shipments of central air conditioners and air-source heat pumps totaled 637,260 units in April 2016, down 5.4 percent from 673,360 units shipped in April 2015. U.S. shipments of air conditioners decreased 3.2 percent to 441,461 units, down from 456,072 units shipped in April 2015. U.S. shipments of air-source heat pumps decreased 9.9 percent to 195,799 units, down from 217,288 units shipped in April 2015.



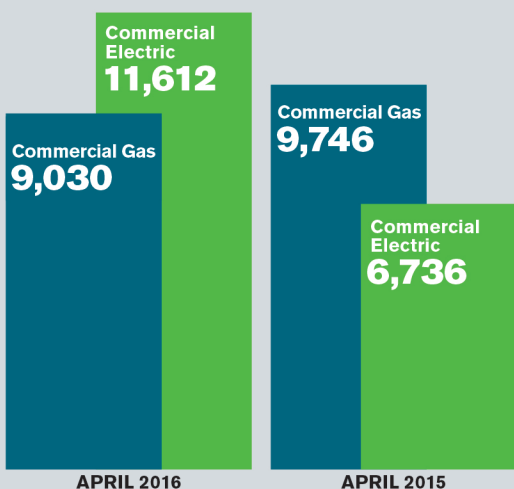
SHIPMENTS STATUS OF WARM-AIR FURNACES

U.S. shipments of gas warm-air furnaces for April 2016 increased 1.7 percent to 185,253 units, up from 182,201 units shipped in April 2015. Oil warm-air furnace shipments decreased 29.2 percent to 1,370 units in April 2016, down from 1,934 units shipped in April 2015.



COMMERCIAL STORAGE WATER HEATERS

Commercial gas storage water heater shipments decreased 7.3 percent in April 2016 to 9,030 units, down from 9,746 units shipped in April 2015. Commercial electric storage water heater shipments increased 72.4 percent in April 2016 to 11,612 units, up from 6,736 units shipped in April 2015.



RESIDENTIAL STORAGE WATER HEATERS

U.S. shipments of residential gas storage water heaters for April 2016 shifted slightly to 366,436 units from 366,540 units shipped in April 2015, an incremental decrease. Residential electric storage water heater shipments decreased 4.1 percent in April 2016 to 340,855 units, down from 355,276 units shipped in April 2015.

