



Residential All-Stars: Replacement/Add-On

CONTRACTING FIRM	LOCATION	OWNER/PRESIDENT	TOTAL INCOME FOR 2005*	PERCENTAGE ATTRIBUTED TO RESIDENTIAL WORK*	TOTAL RESIDENTIAL INCOME FOR 2005*	PERCENTAGE ATTRIBUTED TO RESIDENTIAL REPLACEMENT/ADD-ON	TOTAL RESIDENTIAL REPLACEMENT/ADD-ON INCOME FOR 2005*
American Home Maintenance	Phoenix, Tucson, Las Vegas, and Dallas/Ft. Worth	Jordy Tessler	\$24,500,000	98%	\$24,000,000	85%	\$20,400,000
Morris-Jenkins Co.	Charlotte, N.C.	Dewey Jenkins	\$15,597,276	100%	\$15,597,276	100%	\$15,597,276
Dial One Hour Heating and Air Conditioning	Indianapolis, Ind.	James Abrams	\$27,884,505	91%	\$25,374,899	61%	\$15,478,688
United Air Temp Inc.	Lorton, Va.	Gabe Ivanescu	\$22,522,000	100%	\$22,522,000	68%	\$15,314,960
Cropp-Metcalf Air Conditioning & Heating	Northern Virginia, Maryland, Washington, D.C.	Mitchell Cropp	\$26,701,052	87%	\$23,229,915	53%	\$12,311,854
Coolray Heating & Cooling Inc.	Atlanta, Ga.	Ken Haines	\$17,016,000	90%	\$15,314,400	68%	\$10,413,792
One Hour Heating & Air Conditioning	Riverside, Calif.	James Abrams	\$10,276,429	100%	\$10,276,429	90%	\$9,248,786
One Hour Heating & Air Conditioning	Las Vegas, Nev.	James Abrams	\$10,239,635	100%	\$10,239,635	88%	\$9,010,878
Isaac Heating and Air Conditioning	Rochester, N.Y.	Ray Isaac	\$18,041,704	73%	\$13,303,952	66%	\$8,796,573
Brothers Air & Heat Inc.	Rock Hill, S.C.	Roger Costner	\$8,349,000	100%	\$8,349,000	100%	\$8,349,000
Service Champions Heating and Air Conditioning	Yorba Linda, Calif.	Leland Smith	\$8,863,846	100%	\$8,863,846	88%	\$7,800,184
Horizon Services	Wilmington, Del.	Dave Geiger	\$14,521,874	100%	\$14,521,874	53%	\$7,696,593
Service Champions of Northern California	San Ramon, Calif.	Kevin Comerford	\$8,450,000	100%	\$8,450,000	85%	\$7,182,500
Atlas Butler Heating and Cooling	Columbus, Ohio	Mark Swepston	\$13,363,513	76%	\$10,169,633	68%	\$6,975,821
Comfort Experts	Weatherford, Texas	Brett Hobson	\$8,631,216	100%	\$8,631,216	79%	\$6,870,448
Welsch Heating & Cooling Co.	St. Louis, Mo.	George "Butch" Welsch	\$15,741,097	100%	\$15,741,097	42%	\$6,611,260
Estes Heating and Air Conditioning	Atlanta, Ga.	Tommy Estes	\$9,885,928	88%	\$8,699,616	71%	\$6,176,727
Mr. Furnace's One Hour Heating and Air Conditioning	Fonthill, Ontario, Canada	AirTime Canada ULC	\$5,600,000	100%	\$5,600,000	100%	\$5,600,000
Flame Furnace	Warren, Mich.	Gary Marowske	\$7,800,000	85%	\$6,630,000	85%	\$5,635,500
Boonstra's One Hour Heating and Air Conditioning	Hamilton, Ontario, Canada	AirTime Canada (Bruce Cook and Vaughn Goettler)	\$6,966,748	100%	\$6,966,748	80%	\$5,573,398
Weeks Plumbing/HVAC	League City, Texas	Gary Weeks	\$9,223,306	65%	\$5,995,149	90%	\$5,395,634
Furnasman's One Hour Heating and Air Conditioning	Winnipeg, Manitoba, Canada	AirTime Canada (Bruce Cook and Vaughn Goettler)	\$5,295,000	100%	\$5,295,000	100%	\$5,295,000

*All financial information and percentages provided by the respective contracting firms.