



## Residential All-Stars: New Construction

CONTRACTING FIRM	LOCATION	OWNER/PRESIDENT	TOTAL INCOME FOR 2005*	PERCENTAGE ATTRIBUTED TO RESIDENTIAL WORK*	TOTAL RESIDENTIAL INCOME FOR 2005*	PERCENTAGE ATTRIBUTED TO RESIDENTIAL NEW CONSTRUCTION	TOTAL RESIDENTIAL NEW CONSTRUCTION FOR 2005*
Beutler Corporation	Sacramento, Calif.	Rick Wylie	\$210,300,000	93%	\$195,579,000	91%	\$177,976,890
Air Flow Designs Inc.	Casselberry, Fla.	Terry Burd	\$37,000,000	100%	\$37,000,000	90%	\$33,300,000
Tempo Mechanical Services Inc.	Irving, Texas	Steve Saunders (CEO) David Gannon (president)	\$21,700,000	99%	\$21,483,000	78%	\$16,756,740
AirCo Air Conditioning, Heating, & Plumbing	Hurst, Texas	Rick Thornton	\$17,848,069	91%	\$16,241,742	73%	\$11,856,471
Conditioned Air Corp. of Naples Inc.	Naples/Ft. Meyers, Fla.	W. Theodore Etzel, III	\$16,455,000	90%	\$14,809,500	67%	\$9,922,365
Welsch Heating & Cooling Co.	St. Louis, Mo.	George "Butch" Welsch	\$15,742,097	100%	\$15,742,097	58%	\$9,130,416
Roscoe Brown Inc.	Murfreesboro, Tenn.	Norman Brown	\$14,772,000	64%	\$9,454,080	34%	\$3,214,387

\*All financial information and percentages provided by the respective contracting firms.